

Press Release. 8th August 2007

## **ACHILLES OPENS UP NEW OPPORTUNITIES FOR SPIRIT**

Spirit Data Capture Limited, the independent mobile computing and data capture specialist, has become a registered supplier with Achilles. Achilles is the leading global provider of supplier management information, and is committed to bringing together buyer and supplier communities around the world.

Spirit has registered as a supplier in the utilities sector, following its success with providing high quality solutions for companies such as E.ON, United Utilities and the Electricity Supply Board (ESB).

Achilles delivers an integrated portfolio of strategic sourcing, tender management, decision support and collaboration technologies. Its aim is to build collaborative communities for buyers and suppliers, reducing purchasing costs and shortening the procurement cycle.

Spirit develops tailored data capture strategies and solutions that are designed to improve its clients' profitability and customer service levels. In addition to utilities, it also has extensive application experience in the field service, logistics, government, education, postal, manufacturing and healthcare sectors.

Ebbie Khadem, Spirit's Managing Director, comments: "We are delighted to have become one of Achilles' registered suppliers in the utilities sector. We believe that we have a superb selection of solutions to offer to potential customers, combined with extensive industry experience and expertise. We expect this new partnership to open up some exciting new business opportunities for us."

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**Notes for Editors:** Spirit Data Capture is based in Preston Brook, Cheshire. The company is an independent mobile computing and data capture house, with in-depth knowledge of the latest wireless and mobile computing technologies which boost productivity and profitability.

Spirit's capabilities include software application development, mobile computing technology (e.g. rugged mobile computers), wireless network implementations, maintenance and other services. Its extensive client base includes a diverse array of organisations in the utilities, field service, transport and logistics, healthcare, government and manufacturing sectors.

For more information, please contact Katrina Evans. Tel: 0870 166 2440  
Email: [katrina@spiritdatacapture.co.uk](mailto:katrina@spiritdatacapture.co.uk)

For press information, please contact Phil Allcock at Allcock Public Relations, on: 02380 849953.