

Press release. 9 March 2017

## **Amey enjoys cost savings with Honeywell Dolphin 99EXs provided by Spirit**

Spirit Data Capture Limited, the specialist independent mobile enterprise consultancy, has provided Amey with Honeywell Dolphin 99EX mobile computers, which have produced significant cost savings for the company. Amey is one of the largest companies working for the UK's public and regulated sectors. Its Metering Services division needed the Dolphins for a programme for rolling out smart meters.

The division provides traditional water, gas and electricity metering and has been developing new smart metering contracts. Andy Smith, Application Support Manager / Senior Developer, explains: "The primary aim is to replace existing traditional gas and electricity meters with new smart meters." This is part of a government scheme to install smart meters in every UK home by 2020.

Amey needed new rugged handheld devices with a good battery life for the smart meter roll-out. The terminals would need mobile data capture, scanning and photo capture capabilities. The company therefore approached Spirit Data Capture, which had previously installed Honeywell Dolphin 7900s for another company project.

With Spirit's help, the Metering Services division looked at six handheld terminals and selected the Honeywell Dolphin 99EX, a very rugged mobile computer with an IP rating of 67. It has smart sensors to increase productivity, and an impressive battery life of 15 hours. Andy Smith says: "Our previous excellent experience with

the Dolphin 7900s influenced our decision to go for the 99EX. However, we looked at a whole range of criteria and the 99EX came either top or second each time.”

The new Dolphins will be used with Amey’s specialist Today software, which is used by the onsite engineers to capture job details, scan meter barcodes and to take photos of the installation. The software will instigate the commissioning process of the smart meters. Spirit has also installed SOTI’s MobiControl, the UK’s leading mobile device management software platform. This enables users to gain the maximum benefits from their handheld terminals.

Andy Smith reports: “The Honeywell devices have been performing well. Their speed, battery life and usability have all met our expectations. When we originally moved to the Dolphin 7900 from the devices we were using, we saw a significant reduction in costs. The 99EX is continuing to maintain these cost savings.”

He concludes: “Spirit has been very good at providing technical support. Their help during the procurement phase through to after-sales service has been excellent.

They continue to work closely with Honeywell to provide the support we need.”

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**Notes for Editors:** Spirit Data Capture is an independent consultancy specialising in mobile enterprise solutions. Based in Sutton Weaver, Cheshire, the company has extensive experience of wireless and mobile computing technologies. It is committed to sourcing solutions that will streamline its customers’ operations and boost their productivity.

Spirit’s capabilities include software application development; hardware (including handheld and wearable devices, mobile printers and wireless infrastructure); mobile device management; wireless network implementation; maintenance; and many other services. Its extensive client base includes organisations in the utilities, field service, transport and

logistics, healthcare, government and manufacturing sectors.

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